

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

August 23, 2021

Lyndon Lea
President and Chief Executive Officer
Leo Holdings III Corp.
Albany Financial Center, South Ocean Blvd, Suite #507
P.O. Box SP-63158
New Providence, Nassau, The Bahamas

Re: Leo Holdings III Corp. Registration Statement on Form S-4 Filed July 19, 2021 File No. 333-257997

Dear Mr. Lea:

We have reviewed your registration statement and have the following comments. In some of our comments, we may ask you to provide us with information so we may better understand your disclosure.

Please respond to this letter by amending your registration statement and providing the requested information. If you do not believe our comments apply to your facts and circumstances or do not believe an amendment is appropriate, please tell us why in your response.

After reviewing any amendment to your registration statement and the information you provide in response to these comments, we may have additional comments.

## Registration Statement on Form S-4

#### Cover page

1. With reference to Regulation S-K, Item 501(b), please revise the coverpage to simplify the presentation, particularly as it relates to the fourth paragraph.

# Market and Industry Data, page i

2. Your statements regarding information in the document provided by third-party sources, or based on information from third-party sources inappropriately implies you are not responsible for the disclosure in the prospectus. Revise to clarify you are responsible for all disclosure in the prospectus.

# Summary of the Joint Proxy Statement/Prospectus

# The NYSE Proposal, page 6

3. Please unbundle Proposal No. 8, addressed more specifically beginning on page 152, so that shareholders may vote separately whether to increase the authorized number of shares for the proposed Business Combination and for the PIPE financing. Refer to Exchange Act Rule 14a-3. For additional guidance, see the Compliance and Disclosure Interpretations under Rule 14a-4(a)(3) generally and regarding unbundling in the M&A context.

## The Director Election Proposal, page 6

4. With reference to your disclosure on page 175, please revise to clarify whether the Class A holders are voting on the Director Election Proposal. If a vote in favor of the directors is assured by virtue of the Sponsor Agreement, please revise to clarify this point.

## Interests of Leo Directors and Executive Officers in the Business Combination, page 16

5. Please revise this section and the risk factor on page 63 to quantify the aggregate dollar amount and describe the nature of what the sponsor and its affiliates have at risk that depends on completion of a business combination. Include the current value of securities held, loans extended, fees due, and out-of-pocket expenses for which the sponsor and its affiliates are awaiting reimbursement. Provide similar disclosure for the company's officers and directors, if material.

## Background to the Business Combination, page 113

- 6. Revise the background to disclose on what dates "Leo's management team evaluated over 20 potential business combination targets, and entered into non-disclosure agreements with approximately 10 potential business combination targets (other than Local Bounti)" disclosed on page 114. Disclose the industries of those potential targets. Disclose the reasons the other potential business combinations did not move forward and the timing the discussions ended.
- 7. With respect to the March 4, 2021 entry, please revise to explain the contents of the "valuation reference materials" and disclose the terms of the form term sheet. Revise the background discussion to disclose how the material terms of the potential transaction changed over time and why. Disclose the material terms of the letter of intent and term sheet approved by the Leo Board on March 22, 2021.
- 8. With regard to the May 10 entry, please revise to explain the revision to the transaction valuation.
- 9. Revise to summarize the material provisions of the report provided to the Board by PwC on May 20, 2021.

10. With regard to the June 13 entry, please revise to disclose the dollar and/or share impact of the decision to exclude shares issued in connection with conversion of Local Bounti's convertible notes from Local Bounti's fully diluted share count. Clarify whether this decision provided added financial benefit to the Leo or the Local Bounti holders.

#### Leo Board of Directors' Reasons for the Business Combination, page 122

11. Revise to clarify what consideration Leo's Board gave to the projections provided by Local Bounti, including what consideration the Board gave to the reasonableness of Local Bounti's projections, which address a five-year period and grow from a near-term projected revenue of \$1 million based on one facility, to 2025 projected revenue of \$462 million based on 8 facilities.

# Certain Local Bounti Projected Financial Information, page 126

- 12. Revise the heading, introductory paragraph, and associated disclosure to clarify that you have disclosed all material projections Local Bounti provided to Leo, not merely "certain" or the "key elements" of those projections."
- 13. You state in the disclaimers on page 126-27 that Local Bounti prepared these projections "in the first quarter of 2021" and also that the projections "assume the consummation of the Business Combination." Revise to disclose the date these projections were prepared and the date they were provided to Leo. We note the disclosure on paragraph 129 that these are the "updated and final version of the financial projection model reviewed by LEO and assume the consummation of the Business Combination." Revise to also disclose where any prior projections provided to Leo differed in any material respects from these figures. If so, provide the provide the prior projections, explain the material differences and why they changed. We note the disclosure on page 114 that Local Bounti provided projections beginning on March 2, 2021.
- 14. We note that the disclosure at the bottom of page 128 addresses Local Bounti's beliefs concerning the assumptions used to generate the projections. Please revise to indicate whether Leo agreed with each of the stated assumptions.

#### Summary of Leo Financial Analysis, page 129

- 15. Revise to clarify what valuations or conclusions were determined from the analyses summarized here. In this regard, please disclose what valuation(s) Leo derived from the comparable companies and how the Local Bounti valuation compares to such valuations. Please also tell us whether the Leo Board considered a discounted cash flow analysis.
- 16. On page 124, you state that the board considered the "valuations and trading of publicly traded companies and valuations of precedent merger and acquisition targets in similar and adjacent sectors." Revise this section to address those analyses.

## US Holders, page 188

17. Please revise to include a tax opinion covering the material tax consequences of the domestication and redemption. Please revise so that the disclosure/opinion concerning the tax consequences are not "subject to the PFIC rules". With regard to the PFIC rules, the opinion should address the company's status, and indicate, if applicable, if the status is uncertain. For guidance concerning assumptions and opinions subject to uncertainty, please refer to Staff Legal Bulletin No. 19. Revise the Q&A and Summary sections accordingly.

## Introduction, page 202

- 18. We note that the total consideration payable to Local Bounti stockholders, and the implied enterprise value of Local Bounti is \$650 million. We also note the following disclosure from the prospectus page, "... all convertible debt of Local Bounti will be fully converted into Local Bounti common stock as of immediately prior to the Closing and become eligible to receive New Local Bounti Common Stock (which amount, for the avoidance of doubt, is excluded from the implied equity value) based on the number of shares of Local Bounti common stock issuable upon conversion of such convertible debt." Please revise the filing to more clearly explain the following:
  - Why the convertible debt is excluded from the implied enterprise value of Local Bounti.
  - What is meant by the statement in the above excerpt, "(which amount, for the avoidance of doubt, is excluded from the implied equity value)".

#### Notes to Unaudited Pro Forma Condensed Combined Financial Information

- 3. Adjustments to Unaudited Pro Forma Condensed Combined Financial Information, page 211
- 19. Please clarify if the earnout payable to Local Bounti equityholders is reflected as a pro forma adjustment. Describe how you concluded an adjustment was not appropriate or identify the adjustment and explain how it was calculated and determined.
- 20. With regards to adjustment J, please explain what debt the "reversal of debt" is related to. We note that adjustment T is related to interest for the Cargill notes payable and the PPP loan. If adjustment J is related to the same debt, please add language to adjustment J to connect it to what is referenced in adjustment T.
- 21. Please revise to further explain that adjustment V is also subject to certain additional conditions specified in the Merger Agreement and not just the \$100 million minimum cash requirement.

<u>Local Bounti's Management's Discussion and Anaylsis of Financial Condition and Results of Operations</u>

Long Term Loans, page 255

22. Consistent with pro forma adjustment T on page 213, please revise the disclosure included here to state that you *expect* the long-term loan from Cargill Financial Services International, Inc. entered into in March 2021, to be paid off upon the closing of the

Business Combination.

#### Beneficial Ownership of Securities, page 280

23. Please identify the natural person or persons who directly or indirectly exercise sole or shared voting and/or dispositive power with respect to the common stock held by Live Oak Ventures, LLC. Refer to Item 403 of Regulation S-K.

# Certain Relationships and Related Person Transactions, page 283

24. Revise this section to provide all information required by Item 404(a) of Regulation S-K. In particular, we note that Item 404(a)(1) requires that you name the related person and the basis on which they are related, which is often not provided in the Local Bounti subsection.

We remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

Refer to Rules 460 and 461 regarding requests for acceleration. Please allow adequate time for us to review any amendment prior to the requested effective date of the registration statement.

You may contact Christine Torney at (202) 551-3652 or Kevin Kuhar at (202) 551-3662 if you have questions regarding comments on the financial statements and related matters. Please contact Abby Adams at (202) 551-6902 or Joe McCann at (202) 551-6262 with any other questions.

Sincerely,

Division of Corporation Finance Office of Life Sciences

cc: Christian O. Nagler